## What every Administrator should know to be Successful in LTC

By: Sam Stoddard

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### What Every Administrator Should Know to be Successful in LTC

- 1. A health care professional has questions regarding leadership and change. Which of the following informational points of interest should be communicated to the health care professional?
  - **A.** Effective leaders should work to change everything around them within the first month of leadership.
  - **B.** Effective leaders avoid change.
  - **C.** If you refuse to change, everything will change for you.
  - **D.** If you will change, everything will change for you.

### 2. According to the course, what is the purpose of a leader?

- **A.** The purpose of a leader is to motivate people to focus on keeping their job.
- **B.** The purpose of a leader is to help people become more.
- C. The purpose of a leader is to lead through intimidation.
- **D.** The purpose of a leader is to lead through manipulation.
- 3. A health care professional has questions regarding the three Rs of leadership. Which of the following informational points of interest should be communicated to the health care professional?
  - **A.** The three Rs of leadership include the following: Raise the bar; help them Reach it; Review.
  - **B.** The three Rs of leadership include the following: Raise the bar; help them Reach it; Revise.
  - **C.** The three Rs of leadership include the following: Raise the bar; help them Reach it; Reward those close to you.

**D.** The three Rs of leadership include the following: Raise the bar; help them Reach it; Rework the process of leadership.

### 4. A leader sets a standard for an organization. How can the leader ensure the standard is met?

- **A.** Ensure everyone has what they need (e.g., training) to achieve the standard.
- **B.** Ensure everyone understands the consequences of not achieving the standard.
- C. Lead through fear.
- **D.** Lead through a penalties and reward system.

### 5. According to the course, what are the two keys to employee retention?

- **A.** Hiring the right people; and how you treat them after they are in the work environment.
- **B.** Hiring the right people; and how you penalize them when they fail.
- C. Hiring the right people; and knowing how to manipulate individuals.
- **D.** Hiring the right people; and knowing when to terminate employment.

### 6. According to the course, which of the following statements is most accurate?

- A. Leaders should set low standards and motivate individuals to achieve them.
- **B.** Leaders should set high standards.
- **C.** Leaders should only set high standards for individuals in middle management.
- **D.** Leaders should avoid setting standards.

### 7. According to the course, which of the following best describes a business transaction in the health care system?

- **A.** Increasing the number of beds in a health care facility.
- **B.** Increasing the resident/patient population of a health care facility.
- **C.** Increasing the budget of a health care facility.

**D.** Providing a care service to a resident or patient.

### 8. What should be the goal of a leader?

- **A.** Treat people as they are.
- **B.** Treat people as what they can potentially become.
- **C.** Only treat people like they want to be treated.
- **D.** Only treat people with respect when they deserve it.

# 9. A health care professional has questions regarding mentors. According to the course, which of the following informational points of interest should be communicated to the health care professional?

- **A.** Effective mentors can help individuals in leadership positions move forward with their vision.
- **B.** Effective mentors can help individuals limit their vision.
- **C.** Only individuals under the age of 18 should seek mentors.
- **D.** Individuals over the age of 25 should not seek mentors.

### 10. According to the course, which of the following statements is most accurate?

- A. A leader does not require a vision.
- **B.** A leader needs to have a vision that inspires people.
- C. A leader needs to have a vision that motivates individuals through fear.
- **D.** A leader needs to have a vision that shocks and intimidates individuals.

# 11. A health care professional has questions regarding visionary goals. Which of the following informational points of interest should be communicated to the health care professional?

**A.** Individuals should not include other individuals' ideas when creating a visionary goal.

- **B.** Individuals should include other individuals' ideas when creating a visionary goal.
- **C.** Individuals should only include other individuals' ideas when creating a visionary goal that does not involve patient care.
- **D.** Individuals should only include other individuals' ideas when creating a visionary goal that does not involve health care administration.

### 12. According to the course, which of the following statements is most accurate?

- **A.** Deny the power of facts to control your attention.
- **B.** Deny facts to control your attention.
- C. Accept and focus on the power of facts to control your attention.
- **D.** Facts and attention are not related.

### 13. According to the course, what are the three keys to success?

- A. People; profit; culture
- B. People; systems; culture
- C. Profit; people; systems
- **D.** Profit; costs; systems

### 14. According to the course, who are the most important customers in a senior living facility?

- A. Residents
- **B.** Families
- C. Associates
- **D.** Third party providers

### 15. According to the course, what are the two key factors that are essential to obtaining loyalty?

A. Cost; and savings

- B. Cost; and returns
- **C.** The manner in which you do the things that are expected; and how fast you get them done
- **D.** The manner in which you do the things that are expected; and what you do that is special

# 16. A health care professional has questions regarding "ministration." According to the course, which of the following informational points of interest should be communicated to the health care professional?

- A. "Ministration" occurs in the office.
- **B.** "Ministration" deals with policies.
- C. "Ministration" deals with procedures.
- **D.** "Ministration" deals with people.

# 17. A health care professional has questions regarding leadership and culture. Which of the following informational points of interest should be communicated to the health care professional?

- **A.** Often there is a cultural issue at the root of a problem.
- **B.** Only system issues cause problems.
- **C.** Effective leaders do not focus on culture.
- **D.** Effective leaders do not work to establish a culture within an organization.

### 18. According to the course, what should the interview process focus on?

- A. What an applicant can do
- B. Who an applicant is
- C. The applicant's previous work experience
- **D.** Why the applicant wants to be hired

### 19. Which of the following statements best defines the term "group interview"?

- **A.** The process of interviewing 4 8 people at the same time in groups of two.
- **B.** The process of interviewing 4 8 people over the course of 48 hours.
- **C.** The process of interviewing 10 14 people at the same time in a group setting.
- **D.** The process of interviewing 10 14 people over the course of 48 hours.

## 20. A health care manager has questions regarding hiring. According to the course, which of the following informational points of interest should be communicated to the health care professional?

- **A.** Organizations should only interview individuals when a position is open.
- **B.** Organizations should only hire individuals when positions are open.
- **C.** Conduct reoccurring group screenings to build a hiring pool.
- **D.** Only conduct group screenings when a position is open.

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